



NORTHEASTERN SCHOOL DISTRICT

STACEY A. SIDLE, SUPERINTENDENT

RANDI B. PAYNE, ASSISTANT SUPERINTENDENT

BRIAN K. GELLER, DIRECTOR OF OPERATIONS

Four years ago, Northeastern School District wanted to contract with one copier firm that understood what we needed for our copying needs – reliability, affordability and fast repair service. After interviewing a number of companies, we believe we found our solution. In 2014, Northeastern School District awarded Doceo as the district-wide copier company for a contract period through June 30, 2018. From the onset of the relationship with Doceo, Mr. Lewis has offered competitive lease pricing and responsive service.

During this initial contract period, our district relied heavily upon Doceo for our printing, copying and scanning needs. In exchange, Doceo had obligated itself to a service commitment in terms of response time, and they have worked hard to keep this promise. As an additional measure, they even stored several loaner units onsite for temporary use as needed, and employed without question when we asked. Throughout this contract period, Doceo maintained a preventive maintenance schedule, and would meet with me periodically to review the service performance of every machine at the district. Their technicians took care of our building personnel with training and responsive service. In conversations with one of our building secretaries, she has been extremely pleased with the training, supplies delivery time, and of utmost importance, minimal service repair time.

In December 2017, Northeastern School District renewed its contract through June 30, 2022 with Doceo with Toshiba, Lexmark and Sharp brand copiers networked in all our buildings and at a cost savings to our taxpayers. In coordination with the district's technology department, Doceo technicians removed, installed, networked, and provided onsite training for key operators and for staff.

In a public school environment, our taxpayers want a low cost vendor while our employees demand quality service. Equally important, though, is that you must be able to trust those who you engage in a business relationship. Doceo, under Mr. Lewis's leadership, has earned Northeastern School District's trust!

If you have any questions, please feel free to contact me at 717-266-3667 ext. 10222 or at gellerb@nebocats.org.

Best regards,

A handwritten signature in black ink that reads "Brian Geller".

Brian Geller
Director of Operation

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*The Bobcat Way: A Strategic Direction for Northeastern School District
100% of our students will graduate and be fully prepared for a post-secondary education.*