



To Whom It May Concern,

During 2016, we decided to look into upgrading our current copier/printer/fax/scanner at our York location. With this we weren't sure if it would be affordable and at the same time knew it was needed. I decided to contact Brian Shaffer, who had recently begun working for DOCEO.

I contacted Brian for several reasons... I knew he was trustworthy, honest and most of all looking to provide quality service. Working with Brian over the past few years as a baseball coach and media contact, I came to know a person with ethics and character that were both top notch.

Upon meeting with him, he also introduced me to John Lewis, owner of DOCEO. Not only did I find him professional in all of our dealings, but I found someone who seemed to want to help. They did just that. They were able to provide us with a brand new Toshiba lease saving us approximately \$500 annually. However, the savings didn't stop here. They made a significant monetary donation for our old copier that was worth half as much and saved us a significant amount of money for copies made over and above the contract, especially color copies. We had a few small glitches in the week to follow. DOCEO Office Systems immediately had someone there to rectify the problems.

Truth be told, I believe that their product, pricing, service and follow up is second to none. We have had a great experience thus far and will continue to use them for future needs in this area as well. If you have any questions or concerns, feel free to contact me.

Matthew B. Ernst; CTRS

A handwritten signature in blue ink that reads "M B Ernst". The signature is stylized and cursive.

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